

THE GATEWAY NEWS

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EMTERRA GROUP TO INVEST \$18 MILLION AT GTH

Regina – The Emterra Group, the City of Regina's new curbside recycling contractor, is currently building its "world class, state-of-the-art" material recovery facility (MRF) at the Global Transportation Hub in west Regina.

Emterra, awarded a 10 year contract by the City in 2012, has begun construction on a 45,000 square foot operation that will be capable of processing over 50,000 tonnes of recyclables annually. The company will invest more than \$18 million in the development, which will create about 75 jobs during the construction phase and up to 30 full-time jobs upon completion. The facility, to be built on a five hectare site, is scheduled to begin operation on July 1, 2013.

Saskatchewan's Minister Responsible for the GTH and Chair of its Board of Directors, the Hon. Bill Boyd said the province is pleased to welcome Emterra to the GTH. "The province's strategic plan for growth has helped the GTH project become an important business and investment opportunity," Boyd said.

"The GTH is Saskatchewan's commitment to developing a supply chain, logistics and transportation infrastructure that will support global trade for generations to come. Emterra is the first company to take advantage of the GTH's most recent infrastructure project completed in the fall of 2012, at a cost of \$32.8 million," the minister added.

Regina Mayor Michael Fougere said, "The establishment of Emterra's MRF moves the City of Regina one step closer toward implementing its curbside recycling program and ensuring Regina's future sustainability. The Global Transportation Hub continues to attract national players to the region and strengthen Regina's reputation as a warehouse and distribution leader."



The Emterra Group, the City of Regina's new curbside recycler, announced recently that it was joining the Global Transportation Hub on a five hectare site. From Left: City of Regina Mayor Michael Fougere; Emterra President and Founder Emmie Leung; Minister Responsible for the GTH, the Hon. Bill Boyd; and GTH Interim President and CEO Chris Dekker.

Emterra operates waste resources collection and/or processing and marketing services for over 80 Canadian Communities, serving 10 per cent of Canada's population

"This operation in Saskatchewan will be Emterra's flagship facility," says Emterra Group founder and CEO, Emmie Leung. "It's our first presence in the province and the first MRF built from the ground up with a full commitment to environmental responsibility and sustainability."

"When we begin operation, our Regina facility will provide up to 30 jobs immediately for local residents," said CEO Emmie Leung. "We are already contributing to the regional economy by hiring local contractors, construction companies and other local service providers during construction."

Leung said that Emterra's experience in working with the GTH team to find solutions to its operational needs has been outstanding.

"The GTH team has been very responsive and has succeeded in making the process to locate at the GTH efficient and seamless."

Emterra Group is family owned and operated. As a whole, the company currently provides jobs for over 900 people and owns and operates about 500 trucks, with close to one-third of the fleet powered by alternative greener fuels and energy, including biodiesel and compressed natural gas. In fact, Emterra owns and operates Canada's largest compressed natural gas-powered fleet and fuelling station in Winnipeg, which is also the world's largest in a cold weather climate.

"We believe Emterra is a dynamic and progressive company that is growing quickly in a fast-paced industry and we are very excited to be joining the GTH and to be able to rely on efficient rail service and a high velocity of truck movements to access our strategic markets," Leung said.



CANADIAN LEADER IN INNOVATIVE WASTE SOLUTIONS... RECYCLER STARTED HER CAREER WITH A "GARBAGE IDEA!"

By Barbara McConnell

In 1975, Emmie Leung, with a newly minted Bachelor of Commerce degree from the University of Manitoba in her pocket, noticed that businesses in her Winnipeg neighbourhood habitually set out large amounts of newspaper for garbage collection. In need of work, she came up with an idea about how she could start a business.

Within a year, at age 25, Emmie had relocated to Vancouver, established markets hungry for recycled fibre resources in her homeland, China, and founded International Paper Industries to collect old newspapers and corrugated cardboard for recycling from Vancouver area businesses and residences.

Emmie wore all the company hats in the beginning. She rented a cube van and slung newspaper inside to the bursting point, then stored the papers in the backyard of a house where she rented the basement until she had enough to fill an overseas container. She moved the paper herself, by hand, stack by stack. She was the driver, loader, warehouse shipper, shipping coordinator, commodities broker, bookkeeper and CEO.

Today that original 'one - [wo]man - band' company has grown to encompass three areas of waste resource management; packaging and printed paper, used tires and waste liquids, and has evolved to become a force in waste resources management in Canada. Under Emmie's leadership and vision, the company has rebranded as Emterra Group and in 2012 celebrated its 35th anniversary.

FAMILY COMPANIES

The Emterra Group of family companies is made up of Emterra Environment (the

largest); Emterra Tire Recycling; and Canadian Liquids Processors Limited.

As a whole, they offer waste and recycling collection, processing and commodities marketing to both municipal and commercial customers, operating 14 material recovery facilities (MRFs) in British Columbia, Manitoba, Ontario and soon Regina, Saskatchewan.

Emterra is the only waste management company in Canada to have three MRFs designed specifically for single stream recycling. There are nine other facilities that offer municipal and commercial customers two stream recycling, with an additional two facilities recycling used tires and waste consumer liquids.

Each year, Emterra markets more than 500,000 tonnes of recyclables selling about 70 per cent of the materials to North American markets. The company prides itself on its ability to be nimble and innovative in addressing out-of-the-ordinary needs and hard-to-recycle materials.

TIM HORTON'S

In 2012, partnering with the Canadian Plastics Industry Association, Emterra operated a test project in Langley, BC to assess the recovery of plastic film and polystyrene in a typical curbside collection system. Another pilot project with Tim Horton's in Ontario, is exploring how to cost effectively recover take out coffee cups for recycling.

Emmie's Canadian business success story has not gone unnoticed. She holds a string of honours including The Governor General's Commemorative Medal for the 125th Anniversary of the Confederation of Canada Award, in recognition of "Significant Contribution to Compatriots, Community and to Canada."

Last year she received recognition from her peers with the Recycling Council of British Columbia's 2012 Personal Achievement Award and US Waste and Recycling News "Rosie" Award for her lifelong contribution to the advancement of recycling and waste resource management.



GTH UPDATE: The Global Transportation Hub (GTH) held an information session in February to update community organizations, local businesses and industry-related stakeholders regarding the success and ongoing progress of the GTH. Loblaw was the first to open its operation at the GTH in February of 2011, just over two years ago, they have since added two additional phases and about 850 employees. The GTH is also home to Canadian Pacific and its new Intermodal Facility, the Yanke Group of Companies, Consolidated Fastfrate and the Emterra Group, the City of Regina's new curbside recycler. Over 100 people attended the event.

GTH HOME TO NEW SLGA DISTRIBUTION CENTRE

The Saskatchewan Liquor and Gaming Authority [SLGA] is moving forward with plans to relocate and expand its liquor distribution warehouse in Regina.

"As our province continues to grow, the volume of sales at SLGA stores and the

more than 600 private retailers across the province also continues to increase," Minister responsible for the SLGA Donna Harpauer said. "SLGA's current warehouse has outgrown its capacity and can no longer meet these growing demands."

SLGA and the GTH are finalizing the sale of a 15-acre parcel of land. Construction of the facility will be awarded through a Request for Proposals process released later this summer with construction expected to begin later in the year. The new 145,000 square foot warehouse is expected to be operational by the spring of 2015.

"Locating the new liquor distribution centre at the GTH makes a lot of sense, especially considering the extensive truck and transport requirements of the SLGA, and the fact that it is an importer of products from around the globe," said the Hon. Bill Boyd, Minister Responsible for the Global Transportation Hub. "The GTH is 'Saskatchewan's Gateway to the World' and

it continues to stimulate our provincial economic development through new jobs and investment."

Saskatchewan Trucking Association [STA] Executive Director Al Rosseker says, the SLGA's decision to set up at the GTH, "is an exciting development."

"Building a modern warehousing facility there will benefit carriers servicing the SLGA as well as those employers working at the warehouse processing orders," Rosseker said. "It's [also] another example of the momentum that's occurring at the GTH."

The GTH, located in west Regina on a 1,700 acre site, is the most significant new distribution and logistics development in Western Canada. It offers a highly competitive land and operating environment. Currently the GTH offers about 387 acres of property ready for sale. It delivers asphalt paving, water and sanitary sewer lines, site grading and storm channel construction.

YANKE 'BEST FLEET' FIVE YEARS RUNNING

The Saskatchewan based Yanke Group of companies received recognition from the Truckload Carriers Association [TCA] and Carriers Edge as one of the '2013 Best Fleets to Drive For.'

Yanke is the only company to be named a Best Fleet for all five years since the program was first launched.

Yanke is scheduled to begin construction of its 40-acre, three stage development, which includes an intermodal yard for truck and trailer operations and a storage yard for containers that will facilitate supply and variability for shippers.

It will also include a transload, bulk or bagged, operation for Saskatchewan-type commodities and a refrigerated warehouse facility that will service current clients as well as many other local and international food producers and distributors.

LOBLAW AMONG 'TOP 100 EMPLOYERS'

Loblaw Companies Limited, Canada's largest food distributor and a leading provider of general merchandise, drugstore and financial products and services, has been recognized as one Canada's Top 100 employers in 2012.

Other recognitions received in 2011 included; Best Diversity Employers, Canada's Greenest Employer and Best Employers for New Canadians.

The Loblaw warehouse and distribution centre located at the Global Transportation Hub in west Regina, processes 1,038,000 cases per week of perishable foods, general merchandise and frozen product.

Over one million square feet in size, the Regina distribution centre operates a total of 204 bay doors dedicated to shipping and receiving.

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Two 53-foot trailers and a tractor unit equals a "Turnpike Double"

WESTERN PROVINCES SIGN MOU ON TURNPIKE DOUBLES

**By Al Rosseker, Executive Director
Saskatchewan Trucking Association**

Regina – The spirit of cooperation flourishes in the Western Canada truck transport world, as evidenced by the recent signing of a Memorandum of Understanding (MOU) dealing with the operation of Turnpike Doubles (TPDs) on divided highways from Manitoba to the west coast.

TPDs are becoming more prevalent on Canadian Highways. Their configuration is that of a highway tractor pulling two, 53-foot trailers. The Loblaw Group is using this configuration as it dispatches trucks from its Global Transportation Hub warehouse and distribution centre in Regina.

The MOU has been signed-off by provincial transport ministers in Alberta, British Columbia, Manitoba and Saskatchewan and the truck transport associations in each province. It marks a major milestone in harmonizing rules and regulatory requirements relating to TPDs in the West.

The agreement comes after almost four years of negotiating, masterfully overseen by John Pearson, program director of the Council of Deputy Ministers Responsible for Transportation and Highway Safety. It is doubtful such an agreement could have been reached without Pearson, who chairs the National Task Force on Weights and Dimensions. His patience coupled with tenacity was the binder that kept talks on track.

REDUCING TRADE BARRIERS

The MOU will form a portion of the New West Partnership (NWP) agreement between BC, Alberta and Saskatchewan. The NWP is committed to reducing trade barriers in Western Canada and so far, it has served the transport sector well.

The Alberta Motor Transport Association's Executive Director, Don Wilson, was also a direct participant in the MOU's formulation. "Harmonized

long combination vehicle permits will help ensure that highway public safety and productivity is enhanced, and it will also result in ensuring that highway infrastructure is protected," Wilson said.

"This is definitely a win-win partnership for industry and government regulators that demonstrates a strong commitment on everyone's part to harmonizing LCV permit conditions in the west," he added.

Louise Yako, President and CEO of the BC Trucking Association said, "the MOU on Turnpike Double operating conditions proves that when there's the will, there is a way to harmonizing operating conditions across our various jurisdictions. This effort, I believe, lays the groundwork for other efforts that will standardize and simplify the regulatory environment for our members," she said.

Even though the Government of Manitoba is not a signatory to the NWP, its Transportation and Infrastructure Ministry takes part through another MOU signed between that province and the Saskatchewan Highways and Infrastructure ministry.

Manitoba Transportation Association Executive Director Bob Dolyniuk had this to say about the agreement, "We have been working towards this goal of harmonization for a long time. It is nice to see this MOU come to fruition," he said.

"Now that we have this agreement completed, I am hopeful that provincial governments will recognize the value of this MOU, which will allow us to then take the next steps of reaching harmonization for other types of long-combination vehicles," Dolyniuk said.

"It is imperative for the success of our industry that we work together – as associations, provincial governments, and regions – in order to develop and maintain a safe and healthy business environment," he added.

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